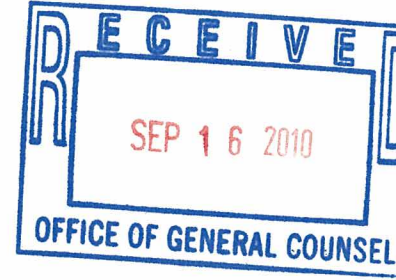




September 9, 2010



OFFICERS Edward J. DeMarco  
 Acting Director  
 Federal Housing Finance Agency  
 1700 G Street, NW  
 4th Floor  
 Washington, DC 20552

TERRI ELLER  
 Chairman of the Board

TRAY BATES  
 Vice Chairman/Chairman Elect

CHAR ATNIP  
 Secretary/Treasurer

APRIL MAGNUSON  
 Immediate Past - Chairman  
 Dear Mr. DeMarco:

DIRECTORS We are writing on behalf of the Corpus Christi Association of REALTORS® to support the Federal Housing Finance Agency's (FHFA's) proposed guidance on the use of private transfer fees for the Federal Home Loan Banks (FHLBs) and the government sponsored enterprises (GSEs) Fannie Mae, Freddie Mac. We fully support the FHFA guidance that states the FHLBs and the GSEs should not purchase mortgages encumbered by private transfer fees and that such purchases are not prudent or safe or sound investments.

ALAN CLOWER  
 BRYAN JOHNSON  
 GREG KIEL  
 BRAD PADGETT  
 JEREMY DE LA GARZA  
 LARRY KLOSTERMAN  
 LAURA SMITH  
 NANCY GALVAN  
 ROY DEL BOSQUE  
 Ex-Officio/TAR Regional VP/  
 NAR Director  
 LAWRENCE YOUNG  
 Ex-Officio/TAR Director


As you know, a private transfer fee commonly occurs when a developer agrees to add a covenant to the deed of each new home, or a homeowner agrees to add a covenant to an existing home's deed, that requires future owners of the property to pay a percentage of the selling price to a designated beneficiary. While the percentage fee paid is tied to the home price, it does not correlate with any tangible benefit received by the home buyer. The transfer fee rule is a covenanted mandate so it is extremely difficult to reverse the requirement once it is in place. In many cases the fee is attached to the deed for up to 99 years meaning several subsequent buyers may pay a fee where no service was rendered or benefit received.

PRESIDENT/CEO  
 GARY DORAN

Private transfer fees increase the cost of homeownership, do little more than generate revenue for developers or investors and provide no benefit to homebuyers. They place an inappropriate drag on the transfer of property. Moreover, there is virtually no oversight on where or how proceeds can be spent, on how long a private transfer fee may be imposed, or on how the fees should be disclosed to home buyers. Already, one company is negotiating with institutional investors to "securitize" pools of transfer fees, which will essentially create bonds that can be sold on a secondary market, based on the future cash flows.

The Federal Housing Administration (FHA) recognizes the impact of private transfer fees. The US Department of Housing and Urban Development (HUD) General Counsel has confirmed that private transfer fees clearly violate HUD's regulations which prohibit legal restrictions on conveyance and require lenders to convey clear marketable title.

Thank you for your time and consideration of this matter.

Sincerely,  
  
 Terri Eller  
 Chairman of the Board