From: Kim Egan < kegan @ Cardinal Financial.com >

Sent: Friday, September 21, 2012 9:41 AM

To: GFEE Input

Subject: State-Level Guarantee Fee Pricing

## Dear Sirs,

This would be an absolute nightmare to adopt on all levels, from accounting to technology, not to mention the amount of time required for implementation. The simple solution would be a loan level price adjustment (LLPA) by state.

Kimberly Egan VP - Secondary Marketing Cardinal Financial Company 444 Jacksonville Road Warminster, PA 18974 (215)293-6800, ext. 6820

## DISCLAIMER:

This e-mail message contains confidential, privileged information intended solely for the addressee. Please do not read, copy, or disseminate it unless you

are the addressee. If you have received it in error, please call us at (800) 327-0969 and ask to speak with the message sender. Also, we would appreciate your forwarding the message back to us and deleting it from your system. Thank

you.

This e-mail and all other electronic (including voice) communications from the sender's company are for informational purposes only. No such communications

sender's company are for informational purposes only. No such communication is

intended by the sender to constitute either an electronic record or an electronic signature, or to constitute any agreement by the sender to conduct

transaction by electronic means. Any such intention or agreement is hereby expressly disclaimed unless otherwise specifically indicated.