

**PAUL RYLL**  
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## Education

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**The Culinary Institute of America**  
Master of Professional Studies in Food Business

**Date: September 2020 – Present**  
Hyde Park, NY

- Current 4.0 GPA

**Johns Hopkins University Carey Business School**  
Master of Science in Real Estate and Infrastructure Candidate

**Date: August 2015 – May 2016**  
Washington, D.C.

- Graduated with a 3.7 GPA
- Student Marshall of the May 2016 Graduation Class due to Superior Leadership and Academic Achievements
- Awarded the Dean's Academic Scholarship for Superior Academic Performance
- Vice President of Carey Business School Student Government Association
- Awarded Excellence in Leadership Award from the Carey School of Business
- Co-Chairperson of the Carey Business School Honor's Council

**Southern New Hampshire University**  
Bachelor of Science in Business Administration  
*Concentration: Small Business Management*

**Date: September 2012 – May 2014**  
Manchester, NH

- Graduated Magna Cum Laude with a 3.8 GPA

## Awards Include

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- Awarded Titles of "EXTRAORDINARY Appraiser," "Featured Appraiser," and "SEE Advantage Appraiser"
- U.S. Government Secret Security Clearance
- Two Superior Performance Awards for 8 years of military service
- Twelve medals and ribbons including some for combat service in the United States Marine Corps

## Experience

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**Owner**  
**Tipsy Taco Clemson**

**Date: February 2018 – Present**  
Clemson, SC

- Owner of only franchise not owned by corporate interests
- Successfully navigated restaurant operations through COVID-19 protocols and regulations without loss
- \$2.4M in sales for first year of operations (including time down from COVID-19)
- Was on track for \$2.9M in sales if not for COVID-19
- Positioned restaurant to manage with minimal oversight from owners

**Owner / Certified Residential Appraiser / FHA & HUD Approved**  
**Oscar Mike Appraisal Group, LLC**

**Date: March 2014 - Present**  
Greenville, SC

- Manage a team of 7 to complete multi-million dollars' worth of single family home appraisals
- Expert in valuing complex properties
- Successfully completed numerous residential real estate appraisal reports, including earning a specialty in completing complex residential appraisal reports
- Researched sales, mortgage, and construction history of numerous single family residences, including comparables
- Managed timetables between numerous Appraisal Management Companies
- Successfully managed numerous projects to obtain the best possible results to meet deadlines
- Proficient in MLS and A La Mode software, as well as, numerous county and state web-sites and software

**Owner**  
**Drake HDD, LLC**

**Date: January 2018 – January 2019**  
Greenville, SC

- Founding partner of horizontal directional drilling company
- Operated in Charlotte, NC installing gas lines for Piedmont Natural Gas

- Managed administrative business to include accounts receivable, accounts payable, payroll, client relations, etc.
- Sold shares in company for a 1900% net profit

**Certified Residential Appraiser  
Ryll and Company Appraisals, LLC.**

**Date: September 2011 – May 2015  
Greenville, SC**

- Successfully completed numerous residential real estate appraisal reports, including earning a specialty in completing complex residential appraisal reports
- Researched sales, mortgage, and construction history of numerous single family residences, including comparables
- Managed timetables between numerous Appraisal Management Companies
- Successfully managed numerous projects to obtain the best possible results to meet deadlines
- Proficient in MLS and A La Mode software, as well as, numerous county and state web-sites and software

**Operations Manager  
Premier Trailer Leasing**

**Date: March 2010 - January 2011  
Columbia, SC**

- Managed customer relations and acted as the “Face of Premier” for over forty customers and companies
- Evaluated leasing procedures and recommended and implemented changes in Premier’s leasing procedures
- Responsible for and managed an inventory of over seven million dollars worth of equipment
- Responsible for correct billing to all customers and investigated billing discrepancies for these customers
- Responsible for all accounts payable with over 20 vendors and investigated discrepancies in vendor invoices
- Responsible for managing maintenance costs and keeping them below the monthly quota
- Responsible for finding and developing relationships with numerous vendors to ensure best productivity and lowest costs
- Inspected finished products of vendors on Premier equipment
- Helped coordinate and dispatched vehicles with customer to determine most productive times for pick-ups and drop-offs

**Operations Manager  
International Management Services Company  
Adidas Group**

**Date: May 2009 - March 2010  
Greenville, SC**

- Managed over 150 associates in fast-paced distribution center
- Responsible for training Supervisors in new equipment and implementations for new DC2 footwear distribution center
- Evaluated procedures and equipment and generated detailed reports on recommendations for new DC2 footwear distribution center
- Manage numerous projects for the packing, sorter, shipping, value-added service, and E-Commerce departments
- Inspect finished products of associates for packing, sorting, shipping, value-added service, E-Commerce, and distribution of many different products
- Troubleshoot numerous packages and investigate discrepancies in packing, distribution and shipping
- Expert in all computer software associated with Supply Chain Management
- Attend daily production meetings and give presentations for production to executive level management
- Evaluate associates and coordinate training on a daily basis
- Supervise safety procedures of associates and equipment
- Responsible for coordinating work time and payroll of associates

**Customer Care Sales Engineer  
Genesys Telecommunications**

**Date: August 2006 - Sept. 2008  
Chicago, IL**

- Successfully met multi-million dollar quota for eight consecutive quarters
- Provided sales support during opportunity identification, qualification, and throughout sales cycle
- Successfully managed projects consisting of software installations, upgrades, tests, and troubleshooting
- Successfully trained employees and customers with processes and implementations of all types of software
- Managed customer relationships for numerous customers
- Managed numerous escalations for customers and co-workers
- Assisted in orchestrating a variety of high profile events including sales meetings, advisory board meetings, board of directors meetings, product launches, and dinner meetings
- Translated customer’s network and business requirements into practical proposals
- Became “The Face of Genesys” as one point of contact for customers with issues or questions
- Became an expert in troubleshooting software and hardware issues and solved issues within all deadlines

**Corporal  
United States Marine Corps**

**Date: May 2001 - May 2009  
Active Duty / Reserves**

- As acting Quality Assurance Supervising Officer, supervised and inspected finished products of many Marines building numerous amounts of ordnance and countermeasure systems
- As acting Quality Assurance Supervising Officer, supervised safety of Marines, aircraft, and support equipment during arming and de-arming procedures of ordnance and countermeasure systems

- As acting Collateral Duty Inspector, supervised testing, troubleshooting, and repairs of ordnance and countermeasure systems and inspected finished products
- As acting Hazardous Material Supervising Officer, supervised Marines and their handling, shipping, training, and safety of all hazardous material operations
- Managed parts ordering of Marine Corps Armament Equipment Program
- Managed training for over fifty Marines and coordinated training programs and instructed these training programs for these Marines
- Managed Marine Corps Tool Control Program and implemented new tool control policies and procedures
- Supervised security of highly sensitive equipment, ammunition and ordnance
- Monitored restricted personnel in a combat environment to ensure safety
- Investigated security and safety violations and wrote detailed incident reports

## **Affiliations**

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- Culinary Institute of America
- Iraq and Afghanistan Veterans of America
- Urban Land Institute
- United States Green Building Council
- Royal Institution of Chartered Surveyors
- Appraisal Institute
- National Association of Realtors
- South Carolina Professional Appraisers Coalition

