



## Homeowner Costs and Expectations

## American Survey of Mortgage Borrowers

You have been selected to participate in an important national survey. The best way to learn about the experiences of mortgage borrowers today is to hear directly from you.

## To Complete the Survey Online

Web Go to: www.ASMBsurvey.com and enter the unique access

code provided in the letter and your 5-digit zip code.

Mobile Text your unique access code to (866) 774-6052 to receive a link

to the survey or scan the QR code in the letter.

Español Vaya a: www.ASMBsurvey.com e ingrese el código de

acceso único que se le envió en la carta y su código postal

de 5 digitos.

Para contestar la encuesta en un aparato móvil/teléfono inteligente

Envie en un mensaje de texto su código de acceso único al (866)

774-6052 o escanea el código QR en la carta.

While we prefer online responses to help us save costs for processing, it is important we hear from you. If you prefer paper, you can mail back the completed survey in the enclosed pre-paid postage envelope.

If you have any questions or need assistance completing this due to a disability, please call us toll free at 1-855-339-7877, TTY #711 or visit our web sites www.fhfa.gov/asmb or www.consumerfinance.gov.

## **American Survey of Mortgage Borrowers**



Who are the survey sponsors?

The Federal Housing Finance Agency (FHFA) is an independent regulatory agency responsible for the effective supervision, regulation, and housing mission oversight of Fannie Mae, Freddie Mac, the Federal Home Loan Bank System, and the Office of Finance, and ensures a competitive, liquid, efficient, and resilient housing finance market.

The **Consumer Financial Protection Bureau (CFPB)** is a Federal agency created in 2010 to make mortgages, credit cards, automobile and other consumer loans work better and ensure that these markets are fair, transparent, and competitive.



How were you selected for this survey?

Survey recipients were selected at random from across the United States. Your answers will not be connected to your name or any other identifying information.



How long will it take?

The time will vary based on your experiences, but you can expect to spend 15-25 minutes.

**Privacy Act Notice:** In accordance with the Privacy Act, as amended (5 U.S.C. § 552a), the following notice is provided. The information requested on this survey is collected pursuant to 12 U.S.C. 4544 for the purposes of gathering information for the National Mortgage Database. Routine uses which may be made of the collected information can be found in the Federal Housing Finance Agency's System of Records Notice (SORN) FHFA-21 National Mortgage Database. Providing the requested information is voluntary. Submission of the survey authorizes FHFA to collect the information provided and to disclose it as set forth in the referenced SORN.

**Paperwork Reduction Act Statement:** Notwithstanding any other provision of the law, no person is required to respond to, nor shall any person be subject to a penalty for failure to comply with, a collection of information subject to the requirements of the Paperwork Reduction Act, unless that collection of information displays a currently valid OMB Control Number.

OMB No. 2590-0015 Expires 08/31/2027

	Your Mortgage Today	6.	When you took out this mortgage, what was the dollar amount you borrowed?				
1.	Do you currently have a mortgage loan?  —☐ Yes, I have at least one mortgage loan  ☐ No, I do not have a mortgage loan on any property —➤ Skip to 68 on page 7	7.	\$00				
<b>\</b> 2.	Which one of these reasons best describes why you took out this mortgage? If you have more than one mortgage loan, answer about the mortgage on your primary residence. If you don't have a mortgage on your primary residence, answer about a mortgage on another property.  To buy a property To refinance or modify an earlier mortgage To add/remove co-signer(s)/co-owner(s) To finance a construction loan To take out a new loan on a mortgage-free property Some other purpose (specify)	8.	// Don't know  Is the current interest rate on your mortgage higher or lower than the mortgage rates lenders are offering today?  A lot higher  A little higher  About the same  A little lower  A lot lower  Don't know				
	When did you take out this mortgage? /		☐ Increase a lot ☐ Increase a little ☐ Stay about the same ☐ Decrease a little ☐ Decrease a lot ☐ Don't know				
5.	<ul> <li>No</li> <li>Who signed or co-signed for this mortgage?</li> <li>Mark all that apply.</li> <li>☐ I signed</li> <li>☐ Spouse/partner including a former spouse/partner</li> <li>☐ Parents</li> <li>☐ Children</li> <li>☐ Other relatives</li> <li>☐ Other (e.g., friend, business partner)</li> </ul>		Property Associated with this Mortgage  D. When did you first become the owner of the property associated with this mortgage?    /   _				



12.	Which one of the following best describes	18.	In general, how satisfie	ed are you	ı with t	his
	this property?		property?			
	☐ Single-family detached house		☐ Very satisfied			
	☐ Mobile home or manufactured home		☐ Somewhat satisfied			
	☐ Townhouse, row house, or villa		☐ Neither satisfied nor di	ssatisfied		
	2-unit, 3-unit, or 4-unit dwelling		☐ Somewhat dissatisfied			
	Condo, co-op, or apartment in a building		☐ Very dissatisfied			
	with 5 or more units		_ ,			
	☐ Unit in a partly commercial structure	19.	In the last two years, h	ave you c	onside	red
	Other (specify)		selling this property?			
			Yes			
13	When was this property built?		□No			
10.	□ 2020 or later □ 1970 – 1979					
	$\square$ 2010 – 2019 $\square$ 1960 – 1969	20.	Do any of the following	-	why y	ou
	□ 2000 − 2009 □ 1960 − 1969 □ 2000 − 2009 □ 1950 − 1959		did not sell this proper	ty?		
			M . 1 1 1		Yes	No
	<del>_</del>		Mortgage has a low intere			
	☐ 1980 — 1989		Happy with the property of	r location		
			Close to family and friend	S		
14.	How much do you think this property would		Close to job			
	sell for today?		Could not find another pro	perty to b	лу 🗆	
	o □ □ D     1		Difficult to qualify for nev	• •	· —	
	\$		Difficultive quality for no.			
15	What do you think will have an 40 the		$\square$ N/A – none of the above	/e		
15.	What do you think will happen to the					
	prices of homes in this property's	21.	When do you think you	u might s	ell this	
	neighborhood over the next two years?		property, if at all?			
	☐ Increase a lot			☐ 7-8 year		
	☐ Increase a little		to sell	☐ 9-10 ye	ars	
	Stay about the same			☐ More th	an 10 ye	ears
	Decrease a little		3-4 years			
	☐ Decrease a lot		5-6 years	Do not	expect to	sell
1.0	TT 11 1 21 41 1 2 1	22	IC		1	
10.	How would you describe the physical	ZZ.	If mortgage rates offer	•		
	condition of this property?		decreased significantly	, would y	ou be	
	☐ Excellent		more or less likely to:	More	No	Less
	☐ Very good				Change	
	Good		Refinance this mortgage			
	☐ Fair		Borrow against this			
	Poor		property's equity	Ш	Ш	Ш
17	TT 1 1 11 41		Sell this property			
1/.	How many bedrooms and bathrooms are		Buy a new property	П		
	in this property/your unit?		Move within the area (less	<u> </u>		
	Bedrooms		than 50 miles)	'		
	Deditioning		Move to a new area (more			
	n d		than 50 miles)			Ш
	Bathrooms		Renovate this property	П		
			- 13me : and this property			



	Your Mortgage Payment		Your Total Housing Cost	ts	
23.	What is the required <u>monthly</u> mortgage payment on this property including the amount paid into escrow if applicable?		What is the <u>annual</u> cost for proper on this property?	·	
	\$00		\$00 □ Don't	know	
24.	Does this monthly mortgage payment include any of the following?  Yes No  Property taxes	j	What is the <u>annual</u> cost for the hor insurance on this property? Do not the cost of flood, earthquake, or wind insurance that is covered by a separate	t inclu dstorn	ide n
	Homeowners insurance		\$00	know	
	Separate insurance for flood, earthquake, or windstorm	30.	In the last two years, have you don	ie anv	of
	Private mortgage insurance (PMI)	1	the following with your homeowne	•	
	HOA/condo/co-op association fees	j	insurance on this property?	<b>3</b> 7	NI.
25.	Has your required mortgage payment for this property changed in the last two years?		Got price quotes to consider changing insurance providers	Yes	No
	Yes, it increased		Changed insurance providers		
	Yes, it decreased		Reduced my coverage or increased my deductible		
	□ No □ Don't know Skip to 28		Filed a claim		
<b>▼</b> 26.	In the last two years, how much was the		Got a discount for making retrofits or property improvements that reduce risk		
	change in your required monthly mortgage				
	payment for this property?  ☐ Less than \$100		In the last two years, have you enc		
	□ \$100-\$199		any of the following challenges with homeowners insurance on this pro		
	□ \$200-\$299	1	•	Yes	No
	☐ \$300-\$399 ☐ \$400-\$499 ☐ \$500 or more		Difficulty finding an insurance company that would cover this property		
27	☐ Don't know		Could only get insurance from a state- sponsored plan or insurer of last resort		
27.	In the last two years, has your mortgage payment changed for any of the following		Insurance company canceled my policy		
	reasons?		Claim was rejected		
	No Don't Increased Change Decreased Know N/A		Claim did not cover the full cost of repairs		
	Interest rate		Difficulty getting assistance or poor customer service		
	Private Mortgage Insurance (PMI)		Documents or assistance were not available in my preferred language		
	Property taxes		avanable in my preferred language		
	insurance				



	Do you have a separate policy for earthquake, or windstorm insurance addition to homeowners insurance Mark all that apply.    Flood insurance   Earthquake insurance   Windstorm insurance   Windstorm insurance   No   Don't know   Skip to 36    What is the total annual cost for y earthquake, and/or windstorm insurance   .00   Don't know   Don'	our fl	ood,	<b>37. 38. □</b>	Is this prope or homeown — Yes — No — SI What is the I \$ In the last 12 required any additional pa — Yes — No — SI What was th	ers associate to 4 monthly special ayment wip to 4 me total	ociation  ociati	iation f Don your as sments	ee?  n't know  sociat  or	ion
34.	In the last two years, have any of to following happened with your floor earthquake, and/or windstorm inson this property?	d,	ee	40	s In the last tw		.00	☐ Don	n't knov	
	on this property:	Yes	No	40.	following cha	•				1 the
	Got price quotes to consider changing insurance providers					Increased A Lot	Increased	Same or Decreased	Don't	N/A
	Changed insurance providers				Property taxes	Ш	Ш	Ш	Ш	
	Reduced my coverages or increased my deductible				Homeowners insurance					
	Filed a claim				Flood insurance	се 📙				
	Got a discount for making retrofits or improvements that reduce risk				Earthquake insurance					
35.	In the last two years, have you end	ounte	ered		Windstorm insurance					
	any of the following challenges wir flood, earthquake, and/or windsto	th you			HOA/condo/ co-op fees					
	insurance on this property?			41.	In the next to	wo veai	rs. how	do vou	exnec	·t
	Difficulty finding an insurance	Yes	No		the cost of th	-		_	-	
	company that would cover this property				property?	Increase A Lot	Increase	J	Don't	N/A
	Could only get insurance from a state- sponsored plan or insurer of last reson	-t			Property taxes					
	Insurance company canceled my policy				Homeowners insurance					
	Claim was rejected				Flood insurance	се П	П			П
	Claim did not cover the full cost of repairs				Earthquake insurance					
	Difficulty getting assistance or poor customer service				Windstorm insurance					
	Documents or assistance were not available in my preferred language				HOA/condo/ co-op fees					

42. Do you currently have an escrow account for this property?  Yes  No escrow account Don't know  Skip to 45  43. In the last two years, did your servicer notify you of a shortage of funds or deficiency in your escrow account? Yes, I paid a lump sum to resolve it Yes, monthly payment was increased No	46. What was the total amount you borrowed?  If a cashout refinance, how much cash did you get?  □ Less than \$5,000 □ \$5,000-\$9,999 □ \$10,000-\$19,999 □ \$20,000-\$49,999 □ \$50,000-\$99,999 □ \$100,000 or more □ Don't know  47. Did you use the money you borrowed for any of the following?
☐ Don't know	Yes No
	College expenses
44. In the last two years, have you had any of	Auto or other major purchase
the following challenges with the escrow	Buy out co-signer(s)/co-owners(s)
account for this property?	Pay off other bills or debts
Yes No	Home repairs, renovations, or
Servicer made delayed or incorrect payments for taxes, insurance, etc.	improvements Savings
Servicer made other mistakes	Closing costs of new mortgage
Paid added fees or costs due to	Business or investment
mistakes made by the servicer	Routine living expenses
Did not receive advanced notice about a change to required escrow payment	Other (specify)
Servicer purchased insurance for me	
(force-placed insurance)	Property Repairs & Improvements
Had difficulty getting assistance or poor customer service	48. In the last two years, have you done repairs
Documents or assistance were not	or home improvements to any of the
available in my preferred language	following for this property? HOA/condo/
	co-op: do not include repairs to shared spaces.
	Building systems: plumbing, heating, etc.
Accessing This Property's Equity	Kitchen or bathrooms
45 I. de la 4 de a como la como la como de com	Other interior living spaces
45. In the last two years, have you borrowed against the equity in this property using	Foundation, roof, or home exterior
any of the following? Mark <u>all</u> that apply.	Deck, porch, or yard
☐ Home equity loan or line of credit	Built new addition or added living space
Cashout refinance	Energy efficiency ungrades (solar
☐ Did not borrow against the equity→Skip to 48-	panels, heat pump, etc.)
	natural disasters
	Other (specify)
	☐ No repairs/improvements made → Skip to 54

	What was the total cost of all repairs and improvements to this property in the last two years?  Less than \$100 \$100-\$999 \$1,000-\$4,999 \$5,000-\$9,999 \$10,000-\$19,999 \$20,000-\$49,999 \$50,000 or more  Compared to prior years, was the total amount spent for this property  A lot higher A little higher About the same	54. Does this property currently need any repairs?  Yes  No Don't know  Skip to 57   55. What is your best guess of what those repairs would cost?  Less than \$100 \$100-\$999 \$1,000-\$4,999 \$5,000-\$4,999 \$10,000-\$19,999 \$20,000-\$49,999 \$50,000 or more
	☐ A little lower ☐ A lot lower	56. Are any of the following reasons you have not made those repairs?
	□ N/A – owned less than two years	Yes No
	•	Could not afford it
51.	Did you use any of the following to pay for	Could not find a contractor
	the repairs and improvements?  Yes No	Waiting for the cost of materials or labor to come down
	Savings or cash	Could not get approved for financing
	Loan from family or friends	Waiting for the interest rate on
	Credit card paid off over time	financing to come down
	Home equity loan or line of credit	Haven't had time
	Financing through the contractor	urgent
	Reimbursements from an insurance claim	
	Other loan or financing	Property Uses
		• •
	How much of these costs were due to unexpected repairs?  All  Most  Some  None  Were any of these costs because of damage	57. Which one of the following best describes how you use this property today?  □ Primary residence (where you spend the majority of your time) → Skip to 61  □ Seasonal or second home □ Home for other relatives □ Rental or investment property □ Vacant or currently for sale □ Other (specify)
	from a major weather event or natural disaster?  Yes No	Other (specify)  58. Have you previously lived in this property as your primary residence?  Yes No Skip to 60



59.	When did you move out of this property?  Within the last 2 years  3-4 years ago	66.	Do any of the follow did not sell that prop	perty?	Yes No
	☐ 5-6 years ago ☐ 7-8 years ago		Mortgage has a low into Happy with the propert Close to family and frie	y or location	
	☐ 9-10 years ago ☐ More than 10 years ago		Close to job Could not find another	property to bu	y
60.	Do you own or rent your current primary residence?		Difficult to qualify for a $\square$ N/A – none of the ab		ge 🗌 🗎
	☐ Own with a mortgage ☐ Own free and clear (no mortgage) ☐ Rent ☐ Other (specify)	67.	If the mortgage rate decreased significan or less likely to:	•	
61.	Do you own any other properties?  — Yes		Refinance the mortgage Sell the property	Likely	Change Likely
1	□ No → Skip to 68		You and Yo	ur Househ	old
62.	Have you previously lived in any of these properties as your primary residence?	<b>≻68.</b>	What is your curren	t marital sta	tus?
Г	☐ Yes ☐ No → Skip to 64		■☐ Married ☐ Separated		
<b>♦</b> 63.	How long ago did you move out of that		☐ Never married ☐ Divorced		
	<b>property?</b> If multiple properties, answer for the property you lived in most recently.		☐ Widowed 69. Do you have a pa	autnou who s	hanas tha
	☐ Within the last 2 years ☐ 3-4 years ago		decision-making	and respons	sibilities of
	☐ 5-6 years ago ☐ 7-8 years ago		running your ho legal spouse?	usenoia but	is not your
	9-10 years ago		☐ Yes ☐ No		
	☐ More than 10 years ago		ase answer the follow	~ -	•
64.	Which of the following best describes how		l your spouse or part		cable.
	you use that property today?  Seasonal or second home	70.	Age at last birthday:	You	Spouse/ Partner
	Home for other relatives			years	years
	☐ Rental or investment property ☐ Vacant or currently for sale	71	High act level of adve	•	
	Other (specify)	/1.	Highest level of educ	eation: You	Spouse/ Partner
65.	In the last two years, have you considered selling that property?  Yes No		Some schooling High school graduate Technical school Some college College graduate Postgraduate studies		
	_		2 55161444410 5144105		E0054

<b>72.</b>	<b>2. Race and/or ethnicity:</b> Mark <u>all</u> that apply.			78. Have you teleworked or worked from home					
			Spouse/		in the last month?		G /		
	White	You	Partner			You	Spouse/ Partner		
	Hispanic or Latino	H			Every day				
	Black or African American	H			Most days				
	Asian	H			Some days				
	Middle Eastern or North African	H	H		No days				
	American Indian or Alaska Native	H	П						
	Native Hawaiian or Pacific Islande	r 🗔		<b>79.</b>	Ever serve on active duty in th	e U.S. A	Armed		
			_		Forces, Reserves or National G				
73.	What sex were you (or your sp	ouse/p	oartner)		,		Spouse/		
	assigned at birth?		Spouse/		Navan gamyad in the military	You	Partner		
		You	Partner		Never served in the military	ш	Ш		
	Male				Only on active duty for training in the Reserves or National Guard				
	Female								
74	Gender: Mark all that apply.				Now on active duty	Ш	Ш		
/4.	Gender: Mark <u>an</u> mai appiy.		Spouse/		On active duty in the past, but				
	Male	You	Partner		not now				
	Female	H		00	D 1 1 4	41 1	. 1. 1		
	Transgender, non-binary, or	Ш		80.	Do you speak a language other	tnan E	Lngusn		
	another gender				at home?				
					Yes				
<i>75.</i>	<b>Sexual Orientation:</b> Mark <u>all</u> th	hat app			□ No				
		You	Spouse/ Partner						
	Gay or lesbian			81.	Besides you (and your spouse/)	partner	·), who		
	Straight, that is not gay or lesbian				else permanently lives in your	home?			
	Bisexual				Mark <u>all</u> that apply.				
	Use a different term				☐ Children/grandchildren 12 and u	ınder			
	(specify)				☐ Children/grandchildren 13 -18				
					☐ Children/grandchildren aged 19	or older	•		
<b>76.</b>	Current work status: Mark all	that ap	oply.		Parents of you or your spouse/p				
			Spouse/		Other relatives like siblings or c				
	Self-employed full time	You	Partner		☐ Non-relatives	0 0,01110			
	Self-employed part time								
	Employed full time	H			☐ No one else				
	Employed part time	H							
	Retired	H		82.	In the last two years, did any o	f the fo	llowing		
	Unemployed, temporarily				happen?		Ü		
	laid-off, furloughed				11	Yes	No		
	Not working for pay (student,	_	_		Married, remarried or new partner				
	homemaker, disabled)	Ш			Separated, divorced or partner left				
	·				Disability of a household member				
77.	How long does it usually take t		mute						
	from home to work (one-way)?	?	Spouse/		Serious illness of a household mem				
		You	Partner Partner		Had a baby or added a new person	to $\square$			
	Less than 15 minutes	Ц			household (not spouse/partner)				
	15-29 minutes				Death of household member		Ш		
	30-59 minutes				Person left household (not				
	An hour or longer N/A – no commute				spouse/partner)				
	IVA - no commute	Ш							



83.	In the next two years, do you expe	ect an	y of	87.	Which one of the fo	_		
	the following to happen?	Yes	No		describes the amou are willing to take v			-
	Have a baby or add new person to				investments?	when you	1 Save UI	make
	household				☐ Take substantial ris	sks expect	ting to ear	rn
	Decrease in household members				substantial return		8	
	Move more than 50 miles away				☐ Take above-averag	e risks ex	pecting to	o earn
	Retirement (you or spouse/partner)				above-average re			
	Change jobs (you or spouse/partner)				☐ Take average risks	expecting	g to earn a	average
	Telework less (you or spouse/partner)				returns  Not willing to take	any finan	icial risks	
84.	Approximately how much is your			88.	In the last 12 month	hs, how o	often ha	ve you
	annual household income from al				struggled to pay all	•	ls on tin	ne?
	(wages, salaries, tips, interest, child				☐ Almost every mont	:h		
	investment income, retirement, soci	al seci	urity,		Some months			
	and alimony)?				A couple of months	S		
	☐ Less than \$35,000 ☐ \$35,000 to \$49,999				☐ Never			
	□ \$50,000 to \$49,999 □ \$50,000 to \$74,999			89	If your household f	aced an	unevnec	ted
	\$50,000 to \$74,555 \$75,000 to \$99,999			07.	personal financial of		_	
	□ \$100,000 to \$174,999				of years, how likely			_
	□ \$175,000 or more				<i>,</i> ,	•		Not
					Pay your bills for the 1		ry Somew	hat At All
85.	Does your total annual household	lincor	ne		months without borr			
	include any of the following source	ces?			Get significant financi	~		
	***	Yes	No		from family or friend	_		
	Wages or salary				Borrow a significant a	mount _		
	Business or self-employment				from a bank or credi	t union	J L	
	Interest or dividends				Significantly increase	your [		
	Alimony or child support				income			_
	Social Security, pension or other retirement benefits			90	In the last two year	s how h	ovo tho	
	other retirement benefits			70.	following changed?	· ·	ave the	
86	Do you or anyone in your househ	old ha	IVE		0 0	Significant		Significant
00.	any of the following?	014 114	., c		Household income	Increase	Change	Decrease
	•	Yes	No		Housing expenses			
	401(k), 403(b), IRA, or pension plan				Non-housing expenses		H	
	Stocks, bonds, or mutual funds				Non-nousing expenses	, Ц	Ш	
	(not in retirement accounts or pension plans)			01	Over the next two y	zoore ho	w do vo	u ovnoct
	Certificates of deposit	П		71.	the following to cha	*	w uo yo	u expect
	Investment real estate				U	_	Little/No	Significant
	Cryptocurrencies	П	П			Increase	Change	Decrease
	Ci, piocurionolos	Ш			Household income			
					Housing expenses			
					Non-housing expenses	; 🗌		



If you w	ish to add comments or further explain any of your answers, please do that here.
	Do not put your name or address on the questionnaire.
	Thank you for completing our survey!
Please u	se the enclosed business-reply envelope to return your completed questionnaire.
	FHFA
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	Rockville, MD 20850

