

Member driven. Community focused.

2024 Targeted Community Lending Plan

I. Introduction

The Federal Home Loan Bank Dallas (FHLB Dallas) is a cooperatively owned wholesale financial institution dedicated to serving its member financial institutions and supporting affordable housing and economic growth. The 2024 Targeted Community Lending Plan identifies significant housing and economic development needs and investment opportunities within the communities our members serve. The FHLB Dallas operates several housing and community investment programs that provide funding our members and their development partners can use to invest in communities, support affordable housing production, assist first-time homebuyers, and finance small businesses, creating longer-term economic and community benefits.

Pursuant to the requirements of 12 CFR 1290.6(a)(5), a Bank's annual Targeted Community Lending Plan adopted under its community support program shall, among other things, identify the significant affordable housing needs in its district that will be addressed through its AHP, as well as any specific affordable housing needs it plans to address through any Targeted Funds as set forth in its AHP Implementation Plan. The FHLB Dallas is not offering an AHP Targeted Fund in 2024.

II. Market Study and Needs Analysis

The FHLB Dallas engaged the National Low-Income Housing Coalition (NLIHC) to conduct the 2020 Housing and Economic Development Needs Assessment for the Ninth District. The FHLB Dallas 2020 Housing and Economic Development Needs Assessment combines quantitative analysis with a survey of members and community partners to create a comprehensive picture of housing and economic conditions across the District and provide critical feedback regarding FHLB Dallas programs. The goal of the assessment is to facilitate evidence-based decision-making for FHLB Dallas' community investments through 2024.

The quantitative data for the Housing and Economic Development Needs Assessment are largely drawn from the 2015 and 2018 American Community Survey (ACS), the Bureau of Labor Statistics (BLS), the Federal Deposit Insurance Corporation (FDIC), and state and local resources throughout the District. In partnership with FHLB Dallas, the NLIHC surveyed the FHLB Dallas members and community partners to better understand the barriers to homeownership, affordable rental housing, and economic development. The survey supplements the quantitative assessment of housing and economic development needs with invaluable local perspectives. Given that the Housing and Economic Development Needs Assessment was completed during the initial months of the pandemic, aspects of the report that reference federal legislation passed during that time are no longer fully applicable. The FHLB Dallas expects to update the Housing and Economic Development Needs Assessment in 2024.

In addition, the FHLB Dallas will continue to meet with its Advisory Council, community groups, small business development organizations, state housing agencies and FHLB Dallas members

on a regular basis to discuss District needs. In addition, the FHLB Dallas continues to enhance its marketing and educational activities for both housing and economic development initiatives.

III. Market Research Analysis Results

Unmet or underutilized opportunities identified by the National Low Income Housing Coalition in the 2020 Housing and Economic Development Needs Assessment for the Ninth District, include:

Housing

- **Provide deeply affordable rental housing.** There is a basic need for rental housing affordable to extremely low-income and very low-income renters in every District state.
- Keep people housed. The states have an immediate need for interventions that
 promote housing stability during the pandemic and subsequent economic recovery. For
 homeowners, this might be in the form of financial assistance, mortgage counseling, or
 assistance with critical repairs if resources are limited. Renters will need emergency
 rental assistance.
- Expand the supply of permanent supportive housing (PSH). Homelessness is on the rise in much of the District. Congregate shelters are struggling to meet demand for temporary emergency shelter and practice social distancing during the pandemic. The pandemic makes it clear that access to permanent housing is fundamental to the health of entire communities.
- Promote sustainable homeownership opportunities. Facilitating homeownership
 opportunities is still an important goal. In some communities, and given the right
 household circumstances and support, homeownership can be a more attractive option
 than renting for low- to moderate-income households. Homeownership, under the right
 conditions, can also play a role in narrowing the racial wealth gap.
- **Promote accessible housing.** The District is home to an aging population and a relatively high share of people with disabilities. Supporting home modifications for older homeowners and those with disabilities, as well as universal design in rental housing will promote independent living for these populations and prevent institutionalization.
- Make communities more resilient to disasters. There is a longer-term, but urgent need to promote resilience to future disasters. Many renters and homeowners still have not recovered from recent disasters like Hurricane Ida These households still need assistance to recover and mitigate against future disasters. At the same time, expanding the supply of deed-restricted affordable housing and community land trusts makes communities more resilient to economic displacement from disasters.

Economic Development

• **Stabilize small businesses.** Small businesses found it much more difficult to cope with the economic disruption of the pandemic than larger firms. While the federal government provided some level of support through the CARES Act, funding through this legislation has expired.

- Support vulnerable workers. Assistance to small businesses can help workers. However, those who are laid-off or furloughed will need assistance through unemployment. The federal unemployment supplement is set to expire in summer 2020, significantly reducing support for unemployed workers provided by unemployment insurance. There will likely to a need to continue supplementing what are normally meager unemployment benefits. Unemployed workers can also benefit from retraining. (Note: This aspect of the economy has changed significantly since the Assessment was conducted in 2020. Despite current low levels of unemployment in much of the district, the need for a skilled workforce achieved through retaining still exists.)
- Support substantive workforce development. Workforce development efforts should
 focus on education for living-wage occupations such as nursing, trucking, and
 management that are expected to grow in the District. These efforts could take the form
 of supporting vocational training or college programs that place graduates in jobs.
 Having an educated workforce also makes communities more attractive to investment
 from outside firms without sacrificing future tax revenue for incentives.
- Improve access to mainstream financial services. Many people in the District are unbanked or underbanked because they lack physical access to mainstream financial services or have a history of poor financial standing. Access to online banking services may help resolve issues with physical access, while credit unions have an important role to play in engaging people underserved by traditional financial institutions.

IV. Technical Assistance

The FHLB Dallas provides extensive technical assistance for program users through workshops conducted around the Ninth District, and daily through telephone and electronic communications. Specific activities include the following:

- **1. Members Regional Workshops:** Annually, FHLB Dallas conducts training workshops. In 2024, these events will be hosted in person as well as via webinar.
- 2. Banking Conferences: Also, annually, the FHLB Dallasstaff may participate in and attend regional banking conferences. Below is a partial list of conferences staff may engage members about the Community Investment Programs of the Bank:
 - a. Arkansas Bankers Association Annual Convention
 - b. Louisiana Bankers Association Annual Convention
 - c. New Mexico Bankers Association Annual Convention
 - d. Mississippi Bankers Association Annual Convention
 - e. Texas Banker Association Annual Convention
 - f. Independent Bankers Association of Texas Annual Convention
 - g. Independent Community Bankers Association of New Mexico Annual Convention
- **3.** Housing Conferences: Also, annually, the FHLB Dallas staff may participate in and attend housing conferences to not only provide information about the FHLB Dallas community investment programs, but also to stay informed of housing issues. Below is a partial list of conferences to be attended:

- a. Texas Association of Community Development Corp. Annual Conference
- b. Texas Habitat for Humanity Lone Star Summit
- c. Texas (TAAHP) Housing Conference
- d. Mississippi Affordable Housing Conference
- e. Louisiana Association of Affordable Housing Providers Annual Housing Conference
- f. Louisiana Housing Conference
- g. Mississippi Association of Affordable Housing Providers Annual Housing Summit
- h. New Mexico Mortgage Finance Authority Bi-Annual Housing Summit
- **4. Webinars:** The FHLB Dallas utilizes webinars offered to market our products as well as provide technical assistance. During 2023, the FHLB Dallas offered webinars on the AHP, HELP, DRA, SNAP, SBB, FORTIFIED, Heirs' Property and HAVEN programs. We expect to offer webinars in 2024 covering similar program content.
- **5. Technical Assistance:** The FHLB Dallas staff is available daily to assist members, nonprofit organizations, local governments, for-profit developers, and community groups with assistance for affordable housing and community development projects.

V. Programs for 2024

The FHLB Dallas offers the following programs:

- 1. Housing programs:
 - a. Affordable Housing Program General Fund (AHP)
 - b. Homebuyer Equity Leveraging Partnership (HELP)
 - c. Special Needs Assistance Program (SNAP)
 - d. Disaster Rebuilding Assistance Program (DRA)
 - e. Community Investment Program (CIP)
 - f. Housing Assistance for Veterans Program (HAVEN)
 - g. FORTIFIED Fund
 - h. Heirs' Property Program
- 2. Community Development programs:
 - a. Economic Development Program (EDP)
 - b. Small Business Boost (SBB)
 - c. Disaster Relief Program (DRP Advance)
 - d. Partnership Grant Program (PGP)

The FHLB Dallas may offer the following programs as stated in the 2024 New Initiatives:

- a. CDFI Loan Fund
- b. CDFI Capacity Building Grant
- c. Native American Housing Program

The FHLB Dallas may offer additional assistance programs in events of major natural disasters or tornadoes. These programs are provided on a case-by-case basis depending on the size and scope of the natural disaster.

VI. Lending Programs

The FHLB Dallas offers two primary Advance Programs throughout the year. These are the CIP and EDP Advance programs. Letters of Credit are also offered under the CIP and EDP.

- 1. CIP provides favorably priced advances to support the financing of housing benefiting families with incomes at or below 115 percent of the area median income.
 - a. CIP Advances can be used to:
 - Purchase, refinance, construct or rehabilitate individual owner-occupied housing properties that benefit families with incomes at or below 115 percent of the area median income
 - Purchase, refinance, construct or rehabilitate rental housing or multiple units of owner-occupied housing where at least 51 percent of all families have incomes at or below 115 percent of the area median income
 - Purchase state housing finance agency bonds or mortgage-backed securities representing pools of loans that could be funded directly with CIP advances
 - Purchase a participation interest or provide financing to participate in a loan consortium for housing projects
 - 2. Purchase low-income housing tax credits
 - Make loans to entities that, in turn, provide funding for eligible housing projects
 - 3. Fund CIP eligible loans that originated three months prior to CIP advance
 - b. Funds are available throughout the year on a non-competitive basis
 - c. CIP advances may not exceed, at the time the advance is approved the lesser of 15 percent of a member's total assets, or \$200 million
- 2. EDP assists FHLB Dallas members with financing projects that lead to job creation or job retention for low- and moderate-income wage earners or provide services to low- and moderate-income families and communities.
 - a. Types of Economic Development Projects:
 - 1. Commercial, industrial, and manufacturing activities
 - 2. Social service and other community or public facility projects and activities
 - 3. Public or private infrastructure projects, such as roads, utilities, and sewers
 - b. Funds can be used to:
 - Fund permanent financing to the borrower for economic development projects
 - Purchase a participation interest or provide financing to participate in a loan consortium for economic development projects
 - Make loans to entities that, in turn, make loans for economic development projects
 - Purchase mortgage revenue bonds or mortgage-backed securities, where all loans financed by the bond or all loans backing the securities meet EDP requirements

- Fund EDP eligible loans that originated 3 months prior to EDP advance
- c. EDP advances may not exceed, at the time the advance is approved the lesser of 15 percent of a member's total assets, or \$200 million
- 3. Disaster Relief Program (DRP) Overview: The DRP was created to finance any project which assists in the recovery efforts in federally declared disaster areas in the FHLB Dallas district. The purpose of the program is to help aid families and individuals whose homes or businesses were damaged or destroyed by natural disasters.
 - a. Funds are available for a period designated by FHLB Dallas following a federal disaster.
 - b. Funds can be used for residential and commercial properties, community facilities, equipment, inventory, and personal property.
 - c. Advances terms range from three months to 30 years.
 - d. Disaster Relief advances are priced below the FHLB Dallas regular Economic and Community Development Program rates which are already priced at the FHLB Dallas cost of funds.
 - e. Income eligibility limits for Advances are expanded to 165percent of the area median income.
 - f. Member institutions and their customers that are in or have branch offices in the federally designated disaster area(s) may borrow under this program.

VII. Community Investment Products

The FHLB Dallas continually assesses the needs of its members and offers new products and services when market research indicates a need. These programs were established to address the identified needs of the FHLB Dallas district and are adjusted as needed utilizing the 2020 District Needs Assessment Report with input from Advisory Council, community groups, small business development organizations, state housing agencies and Bank members.

- 1. Small Business Boost (SBB) is intended to fill the gap between what the member can approve and the loan requested by an eligible small business. SBB funds are disbursed through members to small businesses as secondary, unsecured loans. Upon approval, the FHLB Dallas provides SBB recoverable assistance to the member, which then in turn makes the SBB loan to the small business. \$3 million in SBB funds is available in 2024. SBB funding is available on a first come, first served basis for transactions that meet the following guidelines:
 - a. Borrower must be qualified as a small business based on Small Business Administration standards
 - b. Member must provide at least 40 percent of total financing
 - c. The maximum SBB loan amount is \$125,000 or 50 percent of the member loan to the small business, whichever is less
 - d. At least one job must be created or retained for every \$62,500 in SBB funding or the member may provide evidence of other positive economic impact as result

- e. Member must demonstrate how the SBB funds will be used to fill the gap when there is a lack of equity, collateral shortage, or challenges with initial cash flow
- f. Businesses may obtain only one SBB loan
- 2. Partnership Grant Overview: Developed to enhance capacity building for community-based organizations involved in affordable housing programs and small business technical assistance providers within the district.
 - a. Funds are allocated to members through a lottery system.
 - b. Member institution cash contribution of \$500-\$5,000 will be matched at a 5:1 ratio up to a maximum lifetime grant. No in-kind contributions or donations will be matched.
 - c. Eligible community-based organizations must have an annual revenue at or below the revenue limit noted in the application instructions.
 - d. \$1,000,000 in Partnership Grant funds is available in 2024.
- 3. Housing Assistance for Veterans Overview: Developed to assist households who have an occupant who became disabled as the result of their active military service since August 2, 1990. Grant recipients must be qualified as disabled by the Veteran's Administration, a branch of the U.S. Military, the Federal government or other acceptable source. The program is designed to support necessary home modifications and is open to active-duty, reserve or national guard service members as well as veterans.
 - a. Grant recipients must be qualified as physically disabled or be identified as a Gold Star Family since August 2, 1990 by the Veteran's Administration, a branch of the U.S. Military, the Federal government or other acceptable source.
 - b. HAVEN funds may not exceed \$20,000 per household.
 - c. Households must have a family income of 165percent or less of the median income for the area at the time the household is accepted for enrollment by the member in the Bank's program.
 - d. If a home is being newly constructed and adapted to meet the needs of the veteran or service member, HAVEN funds may be used to offset construction costs.
 - e. Qualified first-time home buyers may use HAVEN funds to assist with down payment and/or closing costs.
 - f. \$300,000 in HAVEN funds is available in 2024.
- 4. Homebuyer Equity Leverage Partnership Program Overview: Developed following research that showed the biggest barrier to homeownership for many prospective first-time buyers in the Ninth District was the challenge to accumulate enough savings for a down payment.
 - a. Funds are available for first-time homebuyers for down payment and/or closing costs (not to exceed \$20,000 per homebuyer).
 - b. Households must have a family income of 80 percent or less of the median income for the area at the time the household is accepted for enrollment by the member in

- the FHLB Dallas Homeownership Set-Aside program.
- c. Homebuyers are required to complete a homebuyer education course.
- d. \$15,500,000 HELP funds is available in 2024.
- 5. Special Needs Assistance Program Overview: Developed to assist special needs households to rehabilitate a single-family home which is used as the household's primary residence. Special Needs means households with elderly, persons with disabilities, persons recovering from physical, alcohol or drug abuse, or persons with HIV/AIDS.
 - a. Only special needs households are eligible. The household will qualify if at least one household member meets the special needs definition.
 - b. SNAP funds may not exceed \$12,000 per household.
 - c. Households must have a family income of 80percent or less of the median income for the area at the time the household is accepted for enrollment by the member in the FHLB Dallas Homeownership Set-Aside program.
 - d. \$2,000,000 in SNAP funds is available in 2024.
- 6. Disaster Rebuilding Assistance (DRA) Set Aside Program: In response to recent disasters within the District, the FHLB Dallas may establish and offer the Disaster Rebuilding Assistance Program as an AHP Homeownership Set-Aside program under which the FHLB Dallas disburses AHP direct subsidy to assist households affected by a disaster event in federally declared disaster areas within the district.
 - a. Property must be used as a household's primary residence and be in an area in the FHLB Dallas district designated for Individual Assistance by the Federal Emergency Management Agency (FEMA) within the timeframe set by the Bank.
 - b. Reimbursement for repair or replacement work is limited to assistance not already paid for by insurance, federal or state emergency assistance or any other funding sources.
 - c. Funds are available on a first come, first served basis not to exceed. \$12,000/homeowner.
 - d. Households must have a family income of 80percent or less of the median income for the area at the time the household is accepted into enrollment.
 - e. \$2,500,000 in DRA funds is available in 2024.
- 7. Affordable Housing Program General Fund (AHP) Overview: AHP funds are intended to assist FHLB Dallas members in financing the purchase, construction and/or rehabilitation of owner-occupied, rental or transitional housing, as well as housing for homeless individuals in their community. AHP funds must be used to benefit households with incomes at or below 80 percent of the median income for the area. Since the AHP's inception in 1990, FHLB Dallas has awarded more than \$368 million in AHP and AHP set-aside programs, such as HELP and SNAP, have assisted more than 63,000 households. The funding allocation for the AHP General Fund is typically announced in the first quarter of 2024.

- The FHLB Dallas AHP General Fund is more fully described in the FHLB Dallas AHP Implementation Plan which can be found at *fhlb.com/community-programs*.
- 8. FORTIFIED Fund: The FHLB Dallaswill provide grants for income qualified homeowners to replace an existing roof or upgrade the roof on a new construction home to a FORTIFIED Roof. FORTIFIED helps homeowners keep their roof on and keep water out during hurricanes. high winds, hail, and severe thunderstorms
 - a. Households must have household income of 120percent or less of area median income.
 - b. The assisted property must be located within the FHLB Dallas five-state district.
 - c. Fortified Roof grants up to \$15,000 per household for replacement of an existing roof.
 - d. Fortified Construction grants up to \$7,500 per household for the upgrade to a Fortified Roof on a new construction home.
 - e. \$4,000,000 in Fortified Fund is available in 2024.
 - 9. Heirs' Property Program: The FHLB Dallas will provide Heirs' Property grants to increase the capacity of organizations that help prevent or remediate heirs' property issues. Heirs' property is a barrier to the ability to sell, collateralize, improve, or otherwise transfer real estate.
 - a. The organization must qualify as a non-profit, governmental entities, or federally recognized tribe.
 - b. Reimbursement The organization must be located within the FHLB Dallas district.
 - c. For those organizations that have remediated heirs' property related issues, the member may request up to \$75,000. The organization must submit documentation of recent heirs' property remediation including years of remediation experience, related staff, and their experience in property remediation as well as the number of properties by which the organization has cleared titles in the past two years.
 - d. For those organizations that have provided preventative education and awareness regarding heirs' property related issues, the member may request up to \$25,000.
 - e. \$2,000,000 in Heirs' Property funds is available in 2024

VIII. Native American and Tribal Communities in the Dallas District

The FHLB Dallas has begun the process to identify and assess the affordable housing and community economic development needs of Native Americans and tribal communities in the district. The Dallas district contains 30 Federally recognized tribes, with a total population of over 262,000 people. The highest concentration of federally recognized native tribes are in New Mexico with 23, while there are also three tribes in Texas, three in Louisiana and one in Mississippi. The FHLB Dallas has also determined that there are 21 Tribally Designated Housing Entities & Housing Authorities in the district along with five Native Community Development Financial Institutions (CDFIs) based in the district. Of those Native CDFIs, three are based in New Mexico, one is in Texas and one is in Mississippi.

The FHLB Dallas has demonstrated a track record of serving tribal housing needs via the AHP. Since the inception of the AHP, the FHLB Dallas has awarded 28 AHP subsidies supporting tribal housing with 12 tribal communities, on and off reservation trust land totaling \$4,889,224. Thus far, the FHLB Dallas has funded \$2,628,209 in AHP subsidy to support 329 units of affordable housing.

Although there is regular use of the Dallas AHP General Fund by tribal housing entities in the district, the FHLB Dallas has determined that given the average median income of a tribal household of \$39,873 and discussions with our partners in the district, the FHLB Dallas is committed to enhancing our relationships with tribal housing entities and other funders in the district in 2024 as noted in the Initiatives listed in Section XI of the plan below.

Lists of the Native CDFIs, Native Housing Entities and an overview of the AHP Awards for Tribal housing, may be found in the exhibits to the Targeted Community Lending Plan.

IX. 2023 Goals & Results

Lending

- 1. Commit \$4 million in Small Business Boost funds to members to encourage small business lending throughout the district. Result: Committed \$3.62 million to members to support their small business customers in 2023.
- 2. Expand SBB utilization geographically: Hold three events in West Texas, New Mexico, and Arkansas to promote the advantages of the program. Result: SBB member training events were held in Abeline, TX; Albuquerque, NM; and Monticello, AR during 2023 to expand member awareness in those areas of the district.
- 3. Approve **50 CIP/EDP Advances & LOC commitments** to members. **Result: Approved 43** CIP/EDP Advances & LOC commitments to members to support the financing of affordable housing and economic development activities of our members.

- 4. Receive **HELP** applications from a minimum of **63 different members** to support members' community activity throughout the district. **Result: 72** members utilized the HELP program.
- 5. Receive **SNAP** applications from a minimum of **50 different members** to support member's community activity throughout the district. **Result: 57** members utilized the SNAP program.

Outreach and Education

- 6. Conduct six **in-person workshops** and three **webinars** to increase awareness and participation in AHP General Fund, Set-aside programs and Voluntary programs. **Result: 12 in-person workshops** and seven **webinars** were conducted.
 - a) Promote the webinars to members and housing associate members to reach 60 unique members as measured by AHP workshop webinar attendance. Result: 66 unique members attended the AHP workshops.
- 7. Participate in a minimum of eight housing and/or economic development conferences conducted by third-party housing organizations throughout the district. These events may be virtual or in-person. Result: Participated in 19 housing/economic development conferences.

IX. 2024 Goals

Lending

- 1. Commit \$3 million in Small Business Boost funds to encourage small business lending throughout the district.
- 2. Approve **50 CIP/EDP Advance & LOC commitments** to members.

Member Engagement

- 3. Receive **HELP** applications from a minimum of **70 different** members to support member's community activity throughout the district.
- 4. Commit \$3.0 million FORTIFIED Funds to promote resilience to future disasters and support member's community activity throughout the district.
- 5. Receive **AHP General Fund** applications from a minimum of **30 different** members to support member's community activity throughout the district.

Outreach and Education

- Conduct six in-person workshops and three webinars to increase awareness and participation in AHP General Fund, Set-aside programs, and Voluntary programs.
 - a) Promote the webinars to members and housing associate members to reach **60 unique members** as measured by AHP workshop webinar attendance.
- 7. Participate in a minimum of ten **housing and/or economic development conferences** conducted by third-party housing organizations throughout the district. These events may be virtual or in-person.

X. 2024 Initiatives

- Support members' efforts to rebuild communities damaged by natural disasters and tornadoes to support impacted households and small businesses as the need arises. Given the regular occurrence of natural disasters striking the district, providing needed assistance to our members' communities struck by these natural disasters remains a priority.
- Educate and provide technical assistance regarding the AHP with special attention on changes to the AHP General Fund and the FHLB Dallas AHP GrantConnect application system that is used to submit AHP General Fund applications to the Bank.
- 3. Conduct targeted outreach to Tribal Housing Entities in the district, as well as Native CDFIs, the New Mexico Tribal Homeownership Coalition and the New Mexico Mortgage Finance Authority about the benefits of the AHP in supporting affordable housing on native lands.
- 4. Develop a Native American/Tribal housing grant program that supports tribal communities.
- 5. Add an ad-hoc member to the Advisory Council in 2024 to provide expertise and guidance on Native American and tribal housing and economic development needs in the district.
- 6. Develop a program that will provide long-term financing to Community Development Financial Institutions (CDFIs).
- 7. Develop a CDFI Capacity Building grant program to assist CDFIs with operating challenges or growth needs.
- 8. Coordinate SBB Outreach to members with Member Sales.
- 9. Collaborate with the FHLB Dallas Corporate Communications, Member Services and Member Sales Departments to highlight community development funded projects,

continue to develop greater awareness of the Bank's community development contributions, and

expand community development relationships with members, housing associate members, public officials, state housing finance agencies, housing organizations and community leaders.

Promote CIP and EDP advances and letters of credit to the FHLB Dallas membership. The FHLB Dallas will promote the use of these products with its members, including how they can be used to support historically underserved communities as well as communities of opportunity.

XII. Conclusion

These goals and initiatives coupled with the programs described here-in help the FHLB Dallas provide resources to our financial institution members to meet the needs in their communities as well as address those needs identified in the 2020 District Needs Assessment Report. With regards to the focal points of the Community Lending Plan Goals: Lending, Member Engagement, and Outreach & Education, the following describes how our Community Investment products and advances address the identified needs in the FHLB Dallas district:

Lending: The advance programs along with the FHLB Dallas Small Business Boost program provide members low-cost financial options to support small businesses and economic development throughout the FHLB Dallas district. The programs address the identified Economic Development needs of stabilizing Small Business, support for vulnerable workers and support workforce development by providing members with multiple options to fund small business lending.

Member Engagement: Having a wide variety of members enrolled in and utilizing the FHLB Dallas Community Investment programs increases the opportunity to more broadly address the range of needs identified in the FHLB Dallas District Needs Assessment. Continuing to engage our membership with the HELP program promotes sustainable homeownership by supporting lending to first time homebuyers, while member engagement in SNAP helps address the identified needs to keep people housed and support accessible housing. Expanding the objective metrics to include member engagement with the AHP General Fund helps address the need to support affordable rental housing in the district.

Outreach and Education: Education and outreach to our members and their community members is important to the success of our programs in addressing the needs in the FHLB Dallas district. With regard to disaster resiliency, our ability to effectively communicate and deliver assistance to our members on a timely basis is critical whether through the DRA or DRP programs or a more tailored approach to each event such as the Special Partnership Grant Program in response to COVID-19 or the Hurricane Recovery Grant program that assisted member employees that were harmed by hurricanes Laura and Delta in 2020 and hurricane Ida in 2021. In 2023, the FHLB Dallas responded to severe tornados in Mississippi and Arkansas by making grants of up to \$20,000 available to help small businesses recover from these natural disasters.

The FHLB Dallas also supports the financial education of low- to moderate-income people by not only

supporting non-profit organizations that provide this training through the Partnership Grant Program, but also by providing funds to support homebuyer education via the HELP program. Financial education is an important part of improving access to traditional financial services for low- to moderate-income people.

There is a longer-term, but urgent need to promote resilience to future disasters. To help facilitate this, the Bank included a new scoring element to the AHP General Fund for 2023. Within the FHLB Dallas District Priority, scoring for Resilient Housing, includes points for qualified housing projects built to the Insurance Institute for Business and Home Safety (IBHS) FORTIFIED building standard. FORTIFIED is a certification designed to minimize damage from a Category 3 hurricane such as those from Hurricane Ida that struck Louisiana in 2021. This standard includes a highly engineered roof system and a continuous load path which ties the structure of the house together and redistributes extreme wind to the foundation of the building. Les Maisons de Bayou Lafourche is an affordable rental housing project located in Lockport Louisiana that was struck by Hurricane Ida. This property, which received the first FORTIFIED Multifamily™ designation ever issued by the IBHS, was funded in part by an FHLB Dallas AHP subsidy. In seeing the successes of Les Maisons de Bayou Lafourche with handling the winds of Hurricane Ida, the FHLB Dallas determined through additional research that incenting and supporting the implementation of the FORTIFIED standard with the AHP General Fund scoring was an important step in promoting resiliency in the face of future natural disasters that may impact the Dallas district. In addition, in 2023 the FHLB Dallas developed and launched voluntary program to support the construction and retrofitting of owneroccupied homes to be certified under the FORTIFIED Roof designation. We believe that building stronger affordable housing structures via FORTIFIED will help those who can least afford to lose their homes to quickly return to their homes after a natural disaster. This program will be continued in 2024.

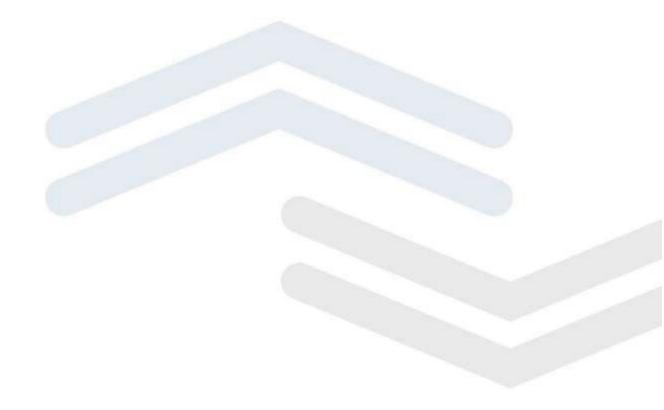
In the spirit of the Federal Housing Finance Strategic Plan, the FHLB Dallas is committed to helping ensure that the AHP General Fund provides subsidies to all five states in the Dallas district. As such, in 2023, the FHLB Dallas added additional scoring for AHP General fund applicants with projects located in the states of New Mexico and Arkansas. Over the last five years NM has averaged only one project award annually, with no award made in 2018. While Arkansas has averaged about two awards per year, the number of applications for AHP subsidy has been declining over the last several years. In 2023, this increase in scoring led to two AHP General Fund application approvals in New Mexico and eleven AHP General Fund application approvals in Arkansas. The FHLB Dallas expects to adjust the scoring for this factor in 2024 based on these results. A chart with this AHP award data is provided as an exhibit to this plan.

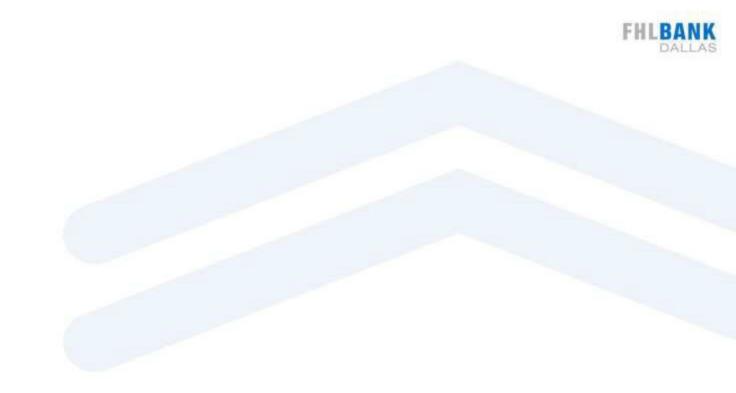
As the cost of energy has risen, the FHLB Dallas is taking steps to also incent the construction of energy efficient and green building by recognizing a number of key green building and energy efficiency designations in the 2023 AHP General Fund scoring. This type of construction not only helps save residents money on utility costs but may also have positive environmental impacts. These designations are utilized by at least one of the five state housing agency Qualified Action Plans (QAPs) in the district so that affordable housing developers throughout the district can better coordinate their AHP General Fund application

with the priorities of their state HFA.

Lastly, the FHLB Dallas will address the needs for deeply affordable rental housing and specifically permanent supportive housing via the AHP General Fund. The FHLB Dallas in consultation with its Affordable Housing Advisory Council has established aspects of the 2024 AHP General Fund scoring to further support both needs. First, the Implementation Plan provides points in the FHLB Dallas District Priority section for rental housing projects. To address the need for permanent supportive housing in the district, the FHLB Dallas chose to continue a scoring category for homeless housing for 2024. The FHLB Dallas also recognizes that the cost of developing affordable rental housing, including permanent supportive housing, is increasing. As such, the FHLB Dallas has also increased the higher the AHP subsidy per unit for rental projects to achieve the highest score within the FHLB Dallas District Priority category. Details of these changes may be found in the FHLB Dallas 2024 AHP Implementation Plan located at *fhlb.com/community-programs*.

This Targeted Community Lending Plan was reviewed and approved by the FHLB Dallas Board of Directors on December 7, 2023.





2024 TCLP Exhibits

2024 AHP General Fund Scoring: History of AHP Approvals Arkansas and New Mexico: 2019-2023



State	Apps Approved 2023	Apps Approved 2022	Apps Approved 2021	Apps Approved 2020	Apps Approved 2019	Total	percent of Total since 2019
Arkansas	11	2	2	2	6	24	14percent
New Mexico	2	1	2	1	1	7	4percent
Louisiana	10	9	4	12	11	46	28percent
Mississippi	3	2	4	5	12	26	16percent
Texas	17	11	10	18	4	60	36percent
Out of Dist.	0	1	4	0	0	5	3percent
Total	43	26	26	38	34	167	



Native American Presence in the District



30 Federally Recognized Tribes	
Tribe Count by State: 3 in TX, 3 in LA, 1 in MS, 23 in NM	
262,606 Total Population	
\$39,873 Average Median Income	
5 Native CDFIs	
21 Tribally Designated Housing Entities & Housing Authorities	

AHP Projects on Tribal Lands



Tribe Name	State	# Grants	Amount	Funded	Units
Tunica-Biloxi Reservation and Off-Reservation Land Trust	LA	2	\$75,224	\$35,224	4
Mississippi Choctaw Reservation	MS	1	\$217,000		
Isleta Pueblo	NM	1	\$40,000	\$8,000	1
Jemez Pueblo	NM	2	\$268,000	\$100,000	20
Mescalero Reservation*	NM	2	\$950,000	\$350,000	35
Navajo Nation Reservation and Off-reservation Trust Land	NM	2	\$425,000	\$42,500	4
Ohkay Owingeh*	NM	4	\$794,000	\$422,000	41
Picuris Pueblo	NM	4	\$432,000	\$431,348	58
Pueblo of Pojoauqe and Off-Reservation Trust Land	NM	4	\$706,000	\$466,000	58
San Felipe Pueblo	NM	2	\$175,000	\$175,000	35
San Illdefonso Pueblo and Off-Reservation Trust Land	NM	1	\$120,000	\$120,000	12
Santo Domingo Pueblo	NM	3	\$687,000	\$478,137	61
	Totals	28	\$4,889,224	\$2,628,209	329

^{*}Active Projects

Federally Recognized Tribes in the District



Tribe Name	State	Population	Me	dian Household Income	Federally Recognized?
Alabama-Coushatta Reservation and Off-Reservation Land Trust	TX	680	\$	47,500.00	Yes
Kickapoo (TX) Reservation and Off-Reservation Land Trust	TX	515	\$	25,417.00	Yes
Ysleta del Sur Pueblo and Off-Reservation Land Trust	TX	1,219	\$	38,125.00	Yes
Chitimacha Reservation	LA	617	\$	43,750.00	Yes
Coushatta Reservation and Off-Reservation Land Trust	LA	99	\$	38,333.00	Yes
Tunica-Biloxi Reservation and Off-Reservation Land Trust	LA	153	\$	63,312.00	Yes
Mississippi Choctaw Reservation	MS	8,013	\$	32,742.00	Yes
Acoma Pueblo and Off-Reservation Trust and	NM	2,788	\$	46,397.00	Yes
Isleta Pueblo	NM	3,881	\$	39,183.00	Yes
Jemez Pueblo	NM	2,059	\$	41,458.00	Yes
Jicarilla Apache Nation Reservation and Off-Reservation Trust Land	NM	3,356	\$	46,042.00	Yes
Laguna Pueblo and Off-Reservation Trust Land	NM	3,901	\$	34,063.00	Yes
Mescalero Reservation	NM	3,834	\$	34,093.00	Yes
Nambe Pueblo and Off-Reservation Trust Land	NM	1,656	\$	47,167.00	Yes
Navajo Nation Reservation and Off-reservation Trust Land	NM	172,813	\$	28,052.00	Yes
Ohkay Owingeh	NM	6,176	\$	36,010.00	Yes
Picuris Pueblo	NM	2,134	\$	30,489.00	Yes
Pueblo de Cochiti	NM	1,636	\$	46,429.00	Yes
Pueblo of Pojoauqe and Off-Reservation Trust Land	NM	3,317	\$	51,061.00	Yes
San Felipe Pueblo	NM	3,394	\$	42,083.00	Yes
San Illdefonso Pueblo and Off-Reservation Trust Land	NM	1,980	\$	54,327.00	Yes
Sandia Pueblo	NM	5,126	\$	38,873.00	Yes
Santa Ana Pueblo	NM	779	\$	43,750.00	Yes
Santa Clara Pueblo and Off-Reservation Trust Land	NM	11,761	\$	37,079.00	Yes
Santo Domingo Pueblo	NM	2,941	\$	34,356.00	Yes
Taos Pueblo and Off-Reservation Trust Land	NM	5,132	\$	34,219.00	Yes
Tesuque Pueblo and Off-Reservation Trust Land	NM	1,004	\$	38,269.00	Yes
Ute Mountain Reservation and Off-Reservation Trust Land	NM	1,701	\$	21,972.00	Yes
Zia Pueblo and Off-Reservation Trust Land	NM	939	\$	43,182.00	Yes
Zuni Reservation and Off-Reservation Trust Land	NM	9,002	\$	38,445.00	Yes

Tribally Designated Housing Entities & Tribally Designated Housing Authorities



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Tribe		TDHE/TDHA	City	
	Chitimacha Tribe	Chitimacha Tribe Housing Authority	Charenton	

Mississippi

Tribe	TDHE/TDHA	City
Mississippi Band of Choctaw Indians	Choctaw Housing Authority	Choctaw

Texas

Tribe	TDHE/TDHA	City
Alabama-Coushatta Tribe of Texas	Alabama-Coushatta Tribe of Texas Housing Authority	Livingston

New Mexico

Tribe	TDHE/TDHA	City
		•
Jicarilla Apache Nation	Jicarilla Apache Housing Authority	Dulce
Ohkay Owingeh	Ohkay Owingeh Housing Authority	Ohkay Owingeh
Pueblo de Cochiti	Pueblo de Cochiti Housing Authority	Cochiti
Pueblo of Acoma	Pueblo of Acoma Housing Authority	Acoma
Pueblo of Isleta	Isleta Pueblo Housing Authority	Isleta
Pueblo of Jemez	Pueblo of Jemez Housing Authority	Jemez
Pueblo of Laguna	Laguna Housing Dev. & Management Enterprise	Laguna
Pueblo of Nambe	Nambe Pueblo Housing Entity	Santa Fe
Pueblo of Pojoaque	Pueblo of Pojoaque Housing Corporation	Santa Fe
Pueblo of San Felipe	San Felipe Pueblo Housing Authority	San Felipe
Pueblo of San Ildefonso	San Ildefonso Housing Authority	Santa Fe
Pueblo of Sandia	Pueblo of Sandia Housing Department	Bernalillo
Pueblo of Santa Ana	Tamaya Housing Incorporated	Santa Ana
Pueblo of Santa Clara	Santa Clara Pueblo Housing Authority	Espanola
Pueblo of Taos	Taos Pueblo Housing	Taos
Pueblo of Zia	Pueblo of Zia Housing Services	Zia

Pueblo of Zuni Santo Domingo Tribe Zuni Housing Authority Santo Domingo Tribal Housing Authority Zuni San Domingo

Native Community Development Financial Institutions



Native CDFI's based in the in the Dallas district.

Institution Name	City	State	Rural (Y or N)	Member
Native Partnership For Housing, Inc.	Gallup	NM	Υ	N
Native Community Capital	Laguna	NM	Υ	N
Tiwa Lending Services	Isleta	NM	Υ	N
Tigua Community Development Cooperation	El Paso	TX	N	N
Choctaw (Credit Union)	Choctaw	MS	Υ	N